

**Dr. Helmut
Rothenberger
Holding**

**Factsheet
2023**





Ladies and gentlemen,

The sales volume in 2023 of 1.93 billion euros (-5,2%) was strongly impacted by the decline in the price of steel (-23,4%) at Northwest Handel AG while our industrial companies performed positively, with an increase of 6% in turnover.

All divisions contributed to this strong result with good sales and earnings as well as positive cash generation.

The 2023 financial year was characterized by several global challenges including the receding coronavirus pandemic, the ongoing war in Ukraine, renewed tensions in the Middle East, the continuing transition to a new energy environment, a weak real estate market and rising interest rates.

Persistently high inflation led to a number of labor disputes and significant increases in wages.

In the face of these challenges, our Group was able to draw on the strength and flexibility of our family business, which, thanks to its consistent financial strength, was able to maintain the Group's ability to supply at all times through a high level of stockpiling and adapt to the changing market conditions while keeping costs strictly under control.

The high level of innovation and product expertise of our Group was once again recognized by German industry which awarded the **"Best of Industry Award 2023"** to the WFL-Werkzeugmaschinenfabrik Linz with second place being awarded to Profiroll GmbH in Bad Döben.

With sales volume of 1.93 billion euros and a further improved net result the equity ratio has increased to over 50% with total assets now standing at more than 1.3 billion euros.

After 4 years of planning, we will begin the construction of the new Northwest Handel AG logistics center in Alsfeld in mid-2024. With this investment of over 120 million euros, we will create the most modern logistics infrastructure for our more than 1,250 specialist retail partners.

The Dr. Helmut Rothenberger Holding is well prepared and well placed to face the challenges of an increasingly difficult market environment, characterized by political and economic uncertainties against a background of energy transition and climate change.

I would like to thank all our dedicated employees, managers, business partners and my family who have contributed to this excellent result.

Salzburg, February 2024

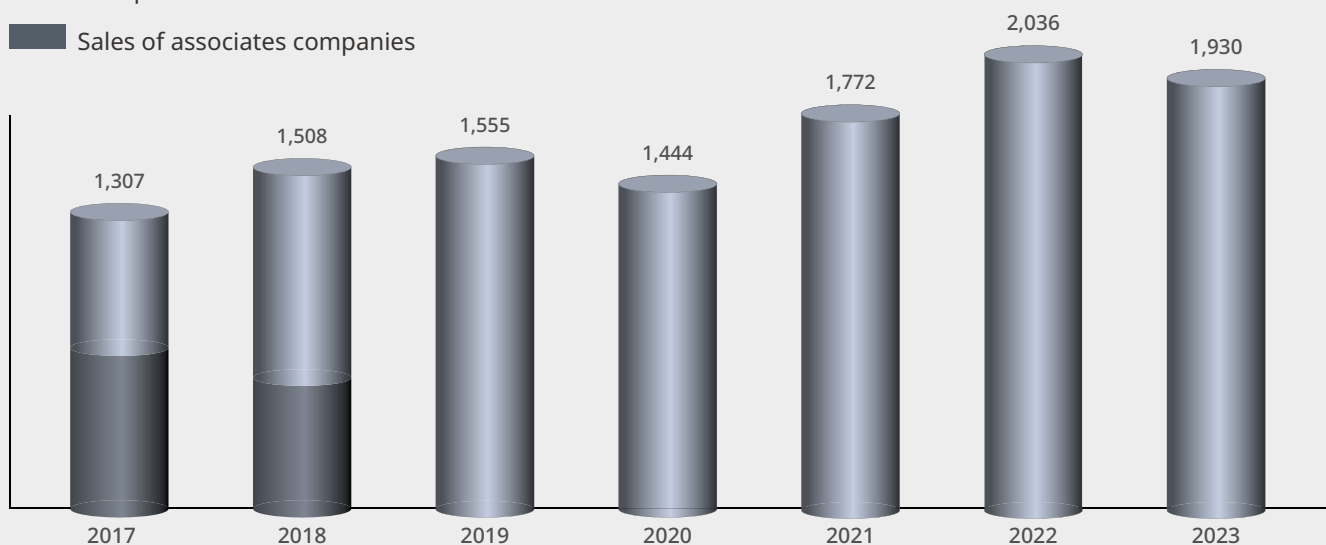
Dr. Helmut Rothenberger



Sales performance (EUR million)

■ Group sales

■ Sales of associates companies





ROTHENBERGER is the worldwide leader in producing innovative, technologically demanding pipe tools and machines for plumbing, heating, air conditioning, refrigeration, gas and environment technologies.

Business Unit Tools 2023: 1,673 employees, turnover € 495 million

www.rothenberger.com
www.walteronline.com



AUTANIA is a leading European machine tool group for highly technological systems for complete machining and cold forming technology.

Autania 2023: 1,031 employees, turnover € 225 million

www.autania.de



Founded in 1909, RÖHM is one of the leading chucking and clamping tool manufacturers with a wide and powerful product range as well as a major potential of special clamping designs.

Röhm 2023: 804 employees, turnover € 123 million

www.roehm.biz



Since 1919, NORDWEST Handel AG is one of the leading trading companies in the European industrial B2B market.

The main focus of NORDWEST is the high volume purchasing, internet-supported data, cataloging and marketing as well as world-class logistics and customized financial concepts.

Nordwest 2023: 408 employees, 1,255 industrial retail partners, business volume € 4,8 billion, turnover > € 685 million

www.nordwest.com



LEISTRITZ AG was founded in 1905 in Nuremberg. The company is active in the business segments aerospace, pumps, extrusion and production technologies.

Leistritz 2023: 1,828 employees, turnover € 356 million

www.leistritz.com



ROTHENBERGER REAL ESTATES pools the real estate-related activities and interests of the Dr. Helmut Rothenberger Holding.

The different companies manage the development, marketing and rental of industrial, logistics, trade, office and residential properties.

www.real-estates.immo



Since 2008, our TOOLS FOR LIFE foundation has been connecting people in all regions of the world with the essential resources that are necessary for a healthy life. This includes the material supply of energy and water as well as the development of immaterial resources such as education, training, and coaching.

TOOLS FOR LIFE 2023: Helped 20,000 people in 16 countries with 20 projects

www.toolsforlife-foundation.com

Dr. Helmut Rothenberger Holding

www.rothenberger-holding.com

Gewerbeparkstraße 9
A-5081 Anif



Layout of the logistics center of Northwest Handel AG
Completion in 2025